

CASE STUDY

WE GET THE DEAL DONE

Keymet was acquired by Eitrium

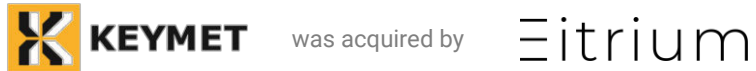
INDUSTRIALS



THE DETAILS:

JUNE 2022

SWEDEN | FINLAND



Translink assisted Keymet in its sale to Eitrium

KEY TAKEOUTS:

With several of Finnish Keymet's major customers being Swedish, a cross-border sale appeared probable at an early stage. This allowed Translink to demonstrate its knowledge and experience of cross-border transactions, with international contacts and offices.

DEAL MAKERS:

Fredrik Ullberg, Anton Danielsson, Hannes Hedberg & Pontus Backlund

TRANSACTION ANNOUNCEMENT:

Translink acted as financial advisor to Keymet in its sale to Eitrium; this completed its first acquisition outside of Sweden.

Keymet specialises in sheet metal processing and mechanical component manufacturing.

SUMMARY:

- Keymet was founded in 1986 and, since then, has had long-standing customer relationships with international players with high demands for mechanical components. With strong technical competence, Keymet delivers to the global aviation industry, the electronics industry, and, to some extent, the medical industry as well.
- Eitrium is a long-term investor with a decentralised model that invests in niche and profitable SMEs.

"The reason we chose Eitrium is their autonomous business model and that they invest with a long-term perspective. Eitrium's business model and values go hand in hand with Keymet. I want to thank Translink for a very committed and inspiring process. Translink has been available for discussions around the clock and has always acted objectively, responsibly and professionally."

– Janne Vähäkangas, Keymet